

#### Job Overview:

The Macy's Store Management Executive Development Program is a series of rotational experiences designed to develop the leadership, strategic planning, and communication skills necessary to run a multi-million dollar retail business and enable rapid career progression. Through facilitated instruction and on-the-job training, you'll develop into an executive prepared to rise through the ranks of a Fortune 500 company.

Throughout the program, you will be exposed to several key functions including Sales Manager, Merchandising Team Manager, and District Merchant that will prepare you for advanced leadership opportunities. You will be paired with a mentor who will help you navigate through your learning, and you will have interactions with store, district, and regional leadership teams.

### **Essential Functions:**

- Perform projects and apply management training to drive sales when placed in a leadership role.
- Coach and develop a team of associates and create a customer-focused selling environment.
- Drive sales & profit through a range of different responsibilities, including but not limited to, hiring & developing talent, assisting with daily operation of stores, empowering your team to deliver customer service.
- Analyze trends, identify business opportunities, execute strategies, and collaborate with key partners to influence merchandise selections.
- Drive employee engagement & recognition of success.
- With a flexible schedule that includes your regular input, you are able to maximize both work/life balance and the ability to run your business effectively.
- Regular, dependable attendance & punctuality.

### **Qualifications:**

Education/Experience:

 Bachelor's degree from an accredited university. A cumulative 3.0 GPA minimum is preferred. All majors will be considered for this opportunity.

### Communication Skills:

• Excellent written and verbal communication skills. Ability to read, write, and interpret instructional documents such as reports and procedure manuals.

# Mathematical Skills:

Strong business acumen with ability to analyze data & draw conclusions.

# Reasoning Ability:

Demonstrated ability to solve problems and manage complex relationships.

# **Physical Demands:**

• This position involves regular walking, standing, hearing, and talking. May involve stooping, kneeling, or crouching. May involve close vision, color, vision, depth perception, and focus adjustment. Involves use of hands and fingers for typing on keyboard and using a mouse. Ability to lift up to 30 pounds.

## Other skills:

• Intellectual curiosity, positive attitude, professional business ethics, assertiveness, and an aptitude for helping solve problems.

## Work Hours:

• Ability to work a flexible schedule based on department and store/company needs.

Please apply directly at <a href="http://www.macyscollege.com/Careers/StoreManagement/">http://www.macyscollege.com/Careers/StoreManagement/</a>

This job description is not all inclusive. In addition, Macy's, Inc. reserves the right to amend this job description at any time. Macy's, Inc. is an Equal Opportunity Employer, committed to a diverse and inclusive work environment.